

ourism



# CORPORATE MEMB

Tourism Darling Downs was formed to develop and promote our region and its experiences to visitors, boosting the benefit to the local community.

We are committed to quality, innovation and excellence in this endeavour.







### THE OPPORTUNITY

In aligning your brand/company with ours, you will demonstrate a commitment to the region, to tourism - and to the broader community also. Corporate Partners also demonstrate their own commitment to quality, innovation, and excellence.

We are uniquely positioned to partner with companies of any size to meet key business and brand objectives.

#### **CONNECT WITH OPERATORS**

We are in the process of building a database of all tourism operators in the region, and this base already exceeds 1.500 businesses.

#### LEVERAGE OUR BRAND & EVENTS

Add a Tourism Darling Downs Member logo and assets to your collateral, and we will feature your logo and website on our directory.

## THE BOARD

The board comprises best practice operators from the region.

Including chairman John Wagner and directors El Kratzmann (The Bunyas), Geoff Davenport (Granite Belt Brewery), Tony Heckendorf (Motel Glenworth), David James (Tangalooma Island Resort) and Isaac Moody (Gabbinbar Homestead).

Ruth Wetmore, CEO is an experienced Marketer, who has worked extensively in the region, and has robust strategic marketing expertise gained in agribusiness, consumer product/services, hospitality, and tourism.

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## CORPORATE MEMBER EVELS

We have tailored Corporate Membership categories, from Foundation Members, through Platinum – all the way to Bronze. To meet the objectives and budgets of all members.



STARTING AT

\$40.000

We have the opportunity to tailor a Foundation Membership package to your enterprise's strategic objectives, providing access to our media, our campaigns and our events - along with our extensive membership and contact base.

Platinum Gold, Silver and Bronze Memberships take their lead from the Foundation Memberships.

Tailored marketing for you

Prominent marketing leverage

Foundation partner dinners

Round table strategy meeting with the chair and board

Boardroom briefings

Money can't buy experiences

15x Level 2 memberships

Business strategy retreat with business leaders and experts

...and more!





STARTING AT

\$20,000

MEMBER

Tailored marketing for you

Round table strategy meeting with the chair and board

Platinum Member dinner

12x Level 2 memberships

...and more!



STARTING AT \$10,000

GOLD MEMBER

Tailored marketing for you

Round table strategy meeting with the chair and board

Gold Member Junch

10x Level 2 memberships

...and more!



STARTING AT

\$5.000

SILVER MEMBER

Tailored marketing for you

Silver partner networking event

5x Level 2 memberships

...and more!



STARTING AT

\$2.500

**BRONZE** MEMBER

Tailored marketing for you

Networking event

1x Level 2 membership

...and more!

#### Corporate membership includes all the benefits of Level 1/2 membership

## TOURISM DARLING DOWNS member penefits





Membership of Tourism Darling Downs		
Listing on visitdarlingdowns.com.au website with a hero image		
Member welcome kit and access to our style guide and logo assets		
Access to significant image, asset and video library		
Benefit from our advertising campaigns		
Benefit from Visitor Database Development. Ability to tailor communications to prospects / returning visitors.		
Access to major promotions and competitions for your customers, with large prize pools		
Leverage our social and digital media, including blog posts		
Participate in co-operative marketing campaigns including digital and social media		
Purchase website advertising/showcase placements		
Tailored E-Newsletter promotion to segmented tourism databases		
Event, masterclass and forum invitations to develop tourism/related capabilities		
Access to placement in our events calendar		
Access to research documents on industry trends		
Extensive promotion and listing opportunity on the website, includes up to 10 images and multiple listings		
Quarterly mini promotion on website / social media		
Strategy session with CEO / industry expert		
Invitation to Tourism Darling Downs networking events		
Access to our bloggers and influencers, travel and food writers		
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## TOURISM DARLING DOWNS member penefits











Member collateral prioritised to event and conference delegates		
Listing in media, website with Member logo and showcase opportunity		
Develop strategy with CEO		
1 x Level 2 memberships for business or a client		
Feature promotion across all our media assets/quarterly strategy		
Listing in media and website with Member logo and overview		
Host round table discussions		
5 x Level 2 memberships for business or a client		
Marketing strategy session with CEO		
Gold partner luncheon		
10 x Level 2 memberships for business or a client		
Website listing, publications Member logo and corporate biography		
Chair / CEO round table strategy meetings		
Web and media promotion opportunity		
Listing in media / website with logo with full corporate description		
Lead Member for a major regional event		
Platinum and foundation partner dinner		
12 x Level 2 memberships for business or a client		
Major web and media feature campaign		
Foundation partner dinner and overnight stay		
Exclusive business strategy retreat with leader and experts		
15 x Level 2 memberships for business or a client		